



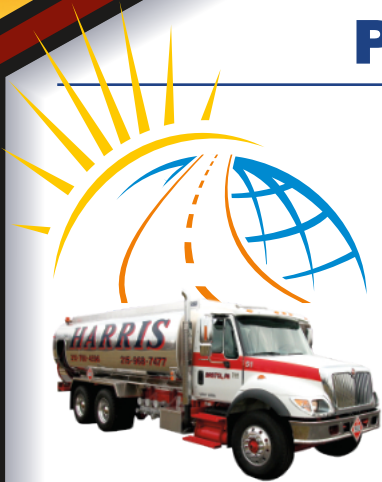
Maximum Comfort News

www.harriscomfort.com

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**FROM OUR
 FAMILY TO YOURS**

Persevering Through the Pandemic & Beyond



Throughout the pandemic we here at Harris Comfort did everything we could to help our staff and our community get through a difficult and trying time as safely and comfortably as possible – and we continue to do so today.

We've adapted to overcome many challenges and have proudly continued to grow with these unprecedented experiences, so thank you to our customers for your long-lasting support and to our own team at Harris Comfort for their dedication to seeing us through to what we hope to be a gradual return to normalcy.

In the meantime, the HVAC industry as a whole is struggling with supply and equipment shortages caused by the pandemic, so we stress to those customers looking to upgrade their equipment to do so as soon as possible by calling or contacting us online to avoid missing out on the limited supply.

We hope that you all stay safe and healthy as we move into the heating season, and that you find the information in this newsletter helpful to managing your comfort moving forward.

Sincerely,
David M. Harris

David M. Harris
 President

TANKS-GIVING

One of the many benefits to using home heating oil as an energy source for your heating equipment is the ability to store the fuel on your own property so you always have access to it. That means your storage tank is an equally important piece of your home heating system, and deserves some protection – **and that's where ProGuard comes in!**

With ProGuard in your corner, you'll have coverage for your...

Aboveground Tanks

- **Up to \$50,000** in cleanup protection
- **Up to \$1,500** to repair or replace your oil tank in the event of a leak
- Protection for both your tank and associated oil lines
- Low annual cost of \$90
- No testing required

Underground Tanks

- **Up to \$100,000** in cleanup protection
- **Up to \$2,000** in Proactive Replacement
- Protection for both your tank and the associated oil lines
- Low annual cost of \$425, or \$650 with voluntary option to pull tank after one year
- Discounts for necessary tank or soil testing

From fuel storage to the equipment you use to heat your home, with Harris Comfort and ProGuard,

your entire heating system is capable, reliable and professional hands. Call **215-968-7477** or contact us online to learn more.



Happy Anniversary!

Join us in celebrating a huge milestone for one of our own!

In August 2001 Christine Guma became a part of the Harris Comfort family. Since then she has been working as a service representative in our fuel department. **Next time you call the office, make sure you wish Christine a happy 20th anniversary!**



Plan for Unbeatable Comfort



You should always manage your expectations when it comes to your comfort. With our comprehensive maintenance plan, you can keep your expectations high this winter!

Find out just what to expect when you **enroll in a maintenance plan** and enjoy many benefits, including:

ANNUAL TUNE-UPS

As a maintenance plan customer, you can expect to have a well-performing heating system as well as fewer repair calls throughout the season and a significantly lower risk of breakdowns with our regularly scheduled tune-ups.

PARTS & LABOR

When your heating system does require a repair or replacement, you can expect our maintenance plan to help with the associated costs by providing discounts on both the parts and labor involved.

EMERGENCY SERVICE

There's never a good time to experience a heating system breakdown, but if it ever does happen you can expect our technicians to be there to help as promptly as possible.

These benefits combined with our experience and knowledge raise the bar on what you can expect from your home heating system this winter. **So enroll in a maintenance plan before the heating season to ensure you're ready for the unexpected!**

In the Nick of Time

The time to get your heating system in order is running out! Whether you're thinking about upgrading your entire system or are in need of a tune-up, the time to get to it is now. All you need to do is decide which is right for you... and we can help with that!



Tune-up or upgrade? Here's what you need to know:

Heating System Tune-Ups

No matter how new or old a heating system is, regular maintenance is critical to its longevity and reliability. At least once a year your heating system should receive a tune-up, this will...



- Help maintain the system's energy efficiency
- Help keep heating costs manageable throughout the heating season
- Help avoid sudden system breakdowns
- Help reduce the frequency of repairs

Heating System Upgrades

It might be time to swap out your heating system for a new one if it's more than 10 years old! Replacing an outdated system with a modern one will...



- Improve energy efficiency
- Improve heating system coverage
- Reduce maintenance & repairs
- Reduced carbon footprint with less energy waste

Are you looking to keep your heating system in shape with a tune-up or would you rather improve upon your current heating system with an upgrade? Either way, give us a call and we'll be there!





Educate Your Comfort Controls With a Smart Thermostat



If you want to make smart choices when it comes to things like comfort control, trust the experts! We have seen the positive impact modern smart thermostats have on homeowners and their comfort levels, and we want to share them with you.

Here are some words of wisdom from your reliable full-service home comfort company about the advantages of installing a smart thermostat in your home:

You Can Minimize Your Energy Costs

It's even easier to schedule your heating system to run only when you need it by using a smart thermostat. It can learn your household's habits, and turn the system off when everyone is typically gone for the day and turn back on when everyone is home.

You Can Track Your Energy Usage

Everyone is concerned about conserving energy these days, and with a smart thermostat you can do just that! Track your energy usage

and review your history for a little insight into when and how your home is using energy and what you might do to reduce any energy waste.

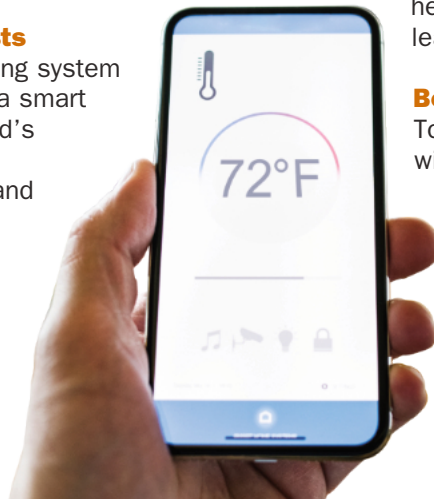
You Can Control Your Comfort from Anywhere

With a Wi-Fi-enabled smart thermostat you can control the temperature from anywhere using your smartphone, tablet, laptop or any other device. Making adjustments on the go can also help you reduce energy usage and heating costs, and you can turn up your heat before leaving the office!

Best of all... They're Easy to Use!

Today's smart thermostats are very user friendly – with apps designed with ease of access in mind and an intuitive ability to learn your family's schedules and habits to adjust automatically as needed.

Wise up on your comfort controls and call or contact us online to learn more about how quick, easy and beneficial it is to install a smart thermostat in your home for this heating season!



COVID-19 Still Impacting the Supply Chain

Even with COVID-19 restrictions being lifted and the vaccines having been distributed, the HVAC industry, like many others, is still seeing issues along the supply chain. If you're thinking about upgrades and new heating equipment, the time to act is now!

Give us a call or contact us online right away as our inventory of home heating and comfort equipment is limited due to the continued impact of the COVID-19 virus on manufacturers and wholesalers.



Indoor Air Quality Solutions for Your Health!

Protecting your family's health is more important than ever. In addition to being more mindful about germs and proper cleaning methods, our indoor air quality solutions will help reduce the likelihood of you and your family suffering from allergies and illness.

There are many indoor air quality solutions available on the market today, including:



UV Lamps

Installed within the home's HVAC system, UV lamps prevent the growth of mold and bacteria and reduce the likelihood of these contaminants from being circulated into the home when the system is turned on.



Air Filters

There is a wide range of filters available that capture particulates of all sizes (pet dander, pollen, dust mites, etc.) that contribute to health issues including asthma, allergies and other respiratory ailments.



Air Cleaners

Similarly to UV lamps, these systems are installed within the HVAC system and eliminate pollutants and contaminants to provide the household with clean, germ-free air.



Humidity Control

Low humidity levels are common in winter, which can suppress your immune system. It can also leave you feeling colder than normal. A humidifier helps restore moisture to the air, thus helping to reduce health risks and keeping everyone feeling more comfortable.

You can reduce sniffles, sneezes and itchy eyes in your home with our selection of indoor air quality solutions. Go ahead and give us a call to discuss your options!



Fire Safety Essentials – Extinguishers, Detectors & Maintenance

Pull the fire extinguisher out from the back of the kitchen cabinet, check the batteries in your smoke detectors and CO detectors, practice your fire escape plan and more. **Fire Prevention Week is October 3 – 9 and so here are some tips on how to improve fire safety in your home!**

- Test smoke alarms and CO detectors every month, replacing the batteries as needed
- Replace smoke alarms and CO detectors every 10 years
- Establish an escape plan and practice it every month with your family so everyone knows what to do in case of a fire
- Be sure you have a multi-purpose fire extinguisher in an easily accessible area of the home
- Don't use frayed or damaged extension cords and power strips
- Never leave a hot stove or oven unattended
- If your home has a fireplace or chimney, have it cleaned and maintained regularly
- **Keep your heating system in good repair with regular tune-ups!**

With these tips you'll have a great head start on fire safety, but we recommend you continue to research best practices and other methods to stay safe during a fire by visiting the National Fire Protection Association's website at www.NFPA.org.

The Great Thing About Our Fuel



Pennsylvania homeowners who rely on us for their heating oil needs can feel good about their decision because they're saving on home heating costs and using a home heating fuel that contains a significantly lower sulfur content.

We're proud to deliver Ultra-Low Sulfur Heating Oil (also known as ULSHO) to our customers! Not sure about what makes ULSHO special? Here's what you need to know!

- ULSHO reduces the sulfur content in heating oil all the way down to 15 parts per million (ppm), down from low-sulfur heating oil's 500 ppm.
- Sulfur buildup is a common cause of equipment malfunction and breakdowns. **Using ULSHO helps your heating equipment last longer and reduce maintenance costs.**
- Less sulfur content means heating equipment can burn the fuel more efficiently
- According to the Consumer Energy Council of America, ULSHO reduces emissions by more than 70% compared to traditional heating fuel. **Using ULSHO reduces your carbon footprint and helps to preserve the environment.**
- There are no modifications required to your heating system. **ULSHO is used in existing home heating equipment.**

Ultra-Low Sulfur Heating Oil is one of the latest advancements that have been made in the heating oil industry, and our customers should share our pride in using this product because it means they're all doing their part in protecting the environment, while simultaneously improving their own comfort levels during the winter.

Enjoy a virtually endless supply of ULSHO when you call or contact us online at www.HarrisComfort.com and sign up for automatic heating oil delivery. We'll track your fuel usage so you don't have to, and make deliveries when you need them!

Keep Your Fueling Costs Manageable

Getting your fuel costs under control doesn't have to be a difficult task. In fact, with our pricing options we make it significantly easier to do! Take a look at what we have to offer our customers – and then give us a call to learn more.

Budget Plan

It's known to many homeowners that about 80% of their fuel costs are paid during the heating season. With a budget plan, you'll pay for fuel over the span of 12 months. And each month's payment will be the same as the last!



Capped Pricing

With Capped Pricing you'll protect your fuel prices from exceeding an agreed-upon maximum when you purchase your seasonal supply (or a portion of it) from us. If prices should increase beyond your cap, you won't pay more. If they should drop, however, you benefit from the lower price.

Fixed Pricing

Similarly to how our Capped Pricing protects you from increasing costs, our Fixed Pricing protects you from fluctuating heating oil prices all together. Whether the market price goes up or down, you'll pay one flat, locked-in rate for your fuel. This helps make budgeting a breeze!

For more price protection options, we take these concepts and combine them. For example, we offer a Cap Budget Plan that takes the benefits of a budget plan and capped pricing and combines them. **Find out what else we have to offer!** Visit us online at www.HarrisComfort.com or call us directly.

Want more information?

Simply complete the form below and send it back to us.

Name (first, middle initial, last)

Address

City

State

ZIP

Phone

Email Address

I'd like more information on:

(check all applicable)

- Indoor Air Quality Solutions
- Programmable Thermostats
- Heating Equipment Replacements
- Service Plans
- Cooling System Upgrades
- Other: _____

FALL 2021



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Clear a Path for Safe Fuel Deliveries!

We're asking all of our fuel delivery customers to help us out this heating season by clearing a path to their tanks or fill pipes after a snowfall or freezing conditions. It'll make our job easier and we'll be able to get fuel to those who need it quickly and safely.

**We greatly appreciate
everyone's cooperation!**

Behind the Scenes of a Tune-Up

Customers who enjoy the protection of our Service Plans also enjoy the benefits of the annual tune-ups that are included with our plans. Tune-ups let our technicians take care of your heating equipment so that it runs properly throughout the heating season – but what goes into a tune-up?

A total tune-up includes:

- Testing and adjusting the oil burner for maximum efficiency using combustion testing equipment

- Inspecting the combustion chamber for damage
- Cleaning and checking electrodes and nozzle assembly
- Replacing standard-sized air filters, oil filters and burner nozzle, if necessary
- Oiling all motors on burner, blowers and circulators
- Checking all safety and operating controls
- Checking oil tank and lines where accessible

All of these tasks performed during a tune-up promotes a healthy heating system as well as...

- Energy Savings
- Increased comfort coverage
- Better indoor air quality for furnace users
- Longer equipment life

If you haven't scheduled your heating system tune-up, what're you waiting for?! Call or contact us online to get started! You can also sign up for a service plan, which includes the tune-up for your equipment.

