

**HARRIS***"Comfort Year Round"***Maximum Comfort News**

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FROM OUR  
 FAMILY TO YOURS

## Whatever the 'New Normal' Looks Like, We're Here for You

Another year has come and gone, and while some things have changed, such as the way we work, attend school and celebrate holidays, many things remain the same. Take for example your need for a consistently reliable home comfort provider. You'll always have that right here at Harris Comfort!

We're into the warmer seasons, now. (See? Some things are still consistent!) And that means focusing once again on the state of your home cooling equipment. As usual, **we have a wide range of air conditioning services** for our customers to take advantage of. Read more about them on page 5! And while our AC services can keep your equipment in top shape, consider adding a little extra cooling power with a new ductless system (page 3).

Spring and summer are also consistently and notoriously known for their allergies and higher levels of humidity. Luckily, **we have the equipment and knowledge to maintain the balance of humidity and improve the quality of air inside the home.** See for yourself on page 3!

We're also never done thinking about your home heating equipment. After all, we know you'll be needing it again (sorry)! **Don't forget to schedule your annual heating system tune-up and ask yourself if it's a good time to upgrade your heating system** and improve your comfort next winter (page 2).

For more than 60 years, Harris Comfort has put service and technical excellence first among everything we do. That commitment has never wavered, even as the methods for delivering those services may have. For example, our online portal lets you access just about every service you get from our great office staff, even when no one is in the office (page 6). We were also honored this year to have earned the Generac "Connectivity Kings" and "Power Pro Premier Status" Awards in recognition of our dedication to your comfort and safety (at right).

Even as things beyond our control keep shifting and changing, we'll continue to uphold our promise to provide you with home comfort services you can rely on year after year. Stay cool out there and most importantly stay safe!

Sincerely,

*David M. Harris*

David M. Harris  
 President

**GENERAC®**

### Generac Awards Harris Comfort Excellence



Harris Comfort was honored to accept two awards, presented by Generac Power Systems at the 2022 Annual Generac Dealers Conference, recognizing our accomplishments and dedication to the home comfort industry and our customers.

The first award presented was the **"Connectivity Kings" Award**, acknowledging that 100% of generators installed and serviced by Harris Comfort are connected to Mobile Link. This Generac software helps notify the customer and dealer of generator issues, service updates, and more.

For the second year in a row, we are proud to announce that **Harris achieved one of Generac Power System's top dealer designations, the "Power Pro Premier Status"** award. To earn "Power Pro Premier Status," Harris Comfort had to meet a strict set of requirements while ensuring an excellent customer experience when purchasing, installing, and most importantly, servicing Generac products.

#### ***These Standards Include:***

1. Obtaining and maintaining official Generac factory training and certifications for staff
2. Providing 24/7 product support
3. Maintaining a positive review rating
4. Representing the Generac company successfully and positively
5. Maintaining appropriate inventory and parts

Thank you to all our customers and hard-working staff that have helped us to achieve these prestigious awards. We are grateful for our accomplishments as a company, and celebrate them alongside the amazing employees whose dedication to providing excellent services does not go unnoticed. With the **top 2% of sales nationwide, Harris Comfort is extremely proud to be a leading Generac Power Systems dealer** in the northeast region and looks forward to providing more ways to maximize your home comfort!





## **Learn from Last Heating Season... Is it Time to Upgrade Your Heating Equipment?**

With another heating season behind us, you now have the chance to evaluate your comfort during the winter! Was your home a warm shelter from the bitter cold, or did your heating system not live up to expectations? If it's the latter, a new heating system will help!

**We offer the best solutions for your home or office system upgrade, custom built just for you.**



***Here are some things to consider when evaluating your heating system:***

### **YOUR HEATING SYSTEM'S AGE**

After a decade of reliable service, your heating equipment can start to negatively affect your comfort and your bank account – and that's when it's time to consider an upgrade. Did you use more energy, whether fuel or electricity, last winter than in years past? Was it a struggle to keep your home warm? These are telltale signs of aging heating equipment!

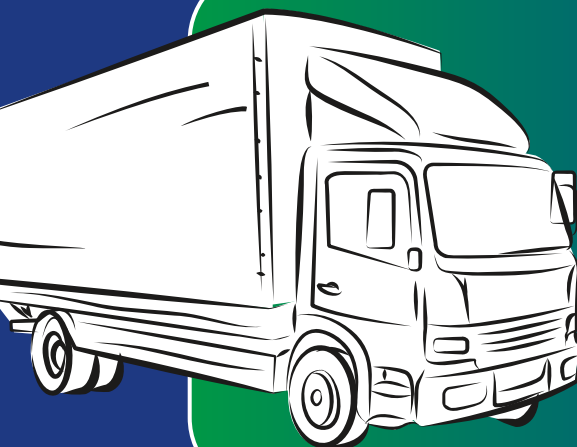
### **YOUR HEATING SYSTEM'S EFFICIENCY RATING**

Efficiency ratings show how well a new heating system converts energy to heat. Modern heating systems boast efficiency ratings as high as 90% - some going even higher. If your heating equipment is old or has a low efficiency rating, it could be causing higher energy bills than necessary.

### **YOUR HEATING SYSTEM'S SIZE**

Your equipment should be based on the square footage, layout and air flow in your home. Maybe you've had a recent renovation, or you've been tolerating an improperly sized heating system without realizing there was a solution. If a system is too small or too large, it can waste energy and create uneven temperatures from room to room.

***If you were unhappy with your comfort levels last winter, give us a call today. We'll help you find a modern, high-efficiency heating system that keeps you warmer while using less energy.***



## **The Reality of Supply Shortages**

Right now, we have ample supplies of parts and equipment to handle most repairs and new equipment requests. But, you've seen all the news reports – and we want you to know that supply chain shortages may affect our equipment and parts supply in the coming months.

With this in mind, don't hold off on equipment upgrades or service! Of course, we are doing everything in our power to make sure we keep our warehouses stocked, but with ongoing supply chain disruptions, it could become more difficult to purchase new heating or cooling equipment as time passes.

**Give us a call today to discuss your heating or cooling equipment needs.**





## Go Ductless and Enjoy the View!

Are you tired of blocking your view with window air conditioners? Have you been told your house isn't a candidate for central air? Think again, and talk to us about ductless mini-split air conditioning systems!

**Ductless mini-split systems from leading manufacturers could be the solution.** Here are a few reasons why!

- **Ideal Installation** – These systems use thin tubing to distribute the cooled air, not big ducts. They can be installed in virtually any house – even those that can't accommodate new ductwork. They are also great options for home additions, converted garages and dormers or to add cooling to that “hot room” at the back of your house.
- **Excellent Efficiency** – Ductless mini-splits boast high efficiency ratings – much better than window units – so you'll use less energy. Many mini-splits can also provide supplemental heating, and can help lower your cold-weather energy bills.
- **Comfort Control** – With a mini-split, each unit is controlled separately so everyone can keep their rooms at “just right” temperatures.
- **Minimal Maintenance** – All comfort systems need to be checked annually and have their filters changed regularly, but with a mini-split, duct cleaning, vacuuming and other maintenance are needed less frequently.

*Whether you're looking for a whole-home solution or your home comfort systems just need a little help, a ductless mini-split might be perfect for you! Give us a call or contact us online to start discussing your options.*



## It's Not the Heat, It's the Humidity!

*Your air conditioning system does more than just blow cold air into the home, it pulls excess moisture out to balance humidity levels and help you feel cooler during the summer. Are you struggling with indoor humidity?*

# Getting a New Central Air System? Make Sure It's Installed the Right Way!



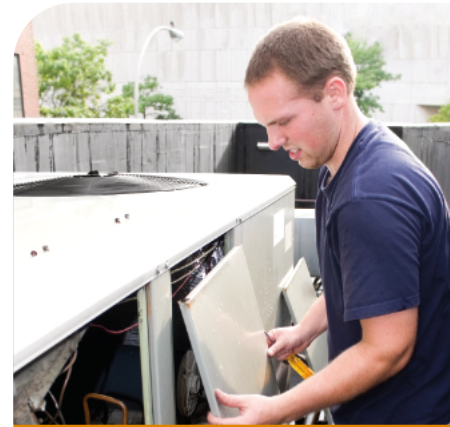
There are a lot of reasons to get a new central air conditioning system, and to do it now. Your new cooling equipment will use less electricity, reduce indoor humidity and keep your whole house cooler.

Cooler homes, lower bills and less humidity are all good things. **Don't throw it all away by investing in a new air conditioning system and then letting the wrong people install it!** You want your installation completed by professionals who are trained by the manufacturer to deliver the highest levels of comfort and efficiency.

Let's take a look at how an installation done right makes a big difference in your comfort:

- **Manageable Utility Costs.** Your new central air system is going to be more efficient than an older one, and a lot more efficient than window or wall units running in every room. You'll use less electricity and enjoy lower utility bills.
- **Fewer Repairs & Service Calls.** A new, properly installed central air conditioning system should not need regular repairs or service – and if there are any problems, those should be covered by the manufacturer warranty and our service plan.
- **Better Indoor Air Quality.** When your air conditioner and ductwork are installed correctly, there are fewer ways for dust and dirt to get into the ducts and spread throughout your home.
- **Better Comfort Coverage.** If dirt and dust can't get into your ductwork, conditioned air can't leak out, so you get better air flow. Combine optimal air flow with properly placed vents to get every corner of the house cool – even those former hot spots.

With all of these factors in mind, don't trust anyone else to install your new central air conditioner. We work closely with the manufacturers to get you the best value, service and installation! Call or contact us to learn more about our central air conditioning options.



## Start a New Career in the New Year!

Interested in trying something new this year? Do you have an aptitude for all things mechanical or great people skills? Then you may have what it takes to build a career with us!

Our philosophy is to service the community by offering the best solutions to each client's needs, and by being honest and upfront with everything we do. That philosophy holds true to our employees, too. Wages and compensation are always based on merit, and our benefit package will match or surpass most others. Please give us a call if you're looking for a fresh start – we'd love to have you on our team!

### Here are some signs that your AC might not be handling the humidity properly:

- Mold growth that could cause respiratory irritation, asthma attacks and other illnesses
- Damage to wooden floors, furniture, and the structure of a home
- Not feeling cool no matter how high you turn up the AC (and raise your utility bills)
- Infestation of bugs and small animals that thrive in humid conditions
- Damage to expensive electronic devices such as cellphones, computers and televisions

A new air conditioning or air quality system will do a much better job at managing the moisture in your home and they help you save energy to boot!











## The Benefits of Scheduling Your Heating System Tune-Up

No one knows your home like you do. So when it comes to upkeep and maintenance, you know what needs to be done and when it needs doing. Well, that means you know that now is a good time to schedule your heating system tune-up!

**Annual tune-ups are important for your heating system and for your comfort – here’s why:**

-  **Energy Savings**  
Annual tune-ups can cut your fuel use by 5% each year.
-  **Increased Comfort**  
Regular maintenance can prevent system malfunctions and improve the heat output, keeping everyone more comfortable.
-  **Better Air Quality**  
Forced-air systems will be cleaned to prevent the circulation of contaminants including pet dander, mold, mildew, dust and other irritants.
-  **Longer Equipment Life**  
Keeping your heating system clean, lubricated and in good repair helps it work efficiently much longer than equipment that isn’t well maintained.

Help your heating system recover with an annual tune-up from Harris Comfort! Give us a call or visit our website to schedule your heating system tune-up and learn more about our heating services.



## Harris Comfort at Your Service This Summer

Rising temperatures give our customers a new challenge to overcome... staying cool and comfortable in their homes! Luckily you have Harris Comfort in your corner, providing reliable and professional air conditioning services.

*Remember you can rely on us for...*

### AC Installations & Upgrades

The best way to ensure your comfort this summer is with a new air conditioning system. Today’s equipment boasts high efficiency ratings so you’ll enjoy optimal cooling without spiking utility costs.

### AC Tune-Ups

If you don’t need a new air conditioning system, then schedule your tune-up today! Regular maintenance helps keep the equipment running efficiently and prevents system breakdowns.

### AC Service Contract

When normal wear and tear gets the best of your cooling equipment, you’ll want to be well protected. With our HVAC service contract, your annual tune-up is covered, plus no-charge coverage or discounts on repairs or services.

Save yourself from any headaches this summer with air conditioning system upgrades, tune-ups and an HVAC service contract from Harris Comfort. Visit our website at [www.HarrisComfort.com](http://www.HarrisComfort.com) or call (215) 968-7477 to learn more about these services and more!

## Want more information?

*Simply complete the form below and send it back to us.*

Name (first, middle initial, last)

Address

City

State

ZIP

Phone

Email Address

### I’d like more information on:

*(check all applicable)*

- Indoor Air Quality Solutions
- Programmable Thermostats
- Heating Equipment Replacements
- Service Plans
- Cooling System Upgrades
- Other: \_\_\_\_\_

SPRING 2022



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## WHAT'S INSIDE

- Generac Awards Harris Comfort Excellence
- Learn from Last Heating Season...  
Do You Need a New Heating System?
- The Reality of Supply Shortages
- Why You Should Consider a Ductless AC System
- It's Not the Heat, It's the Humidity!
- How Important is Proper AC Installation?
- Start a New Career in the New Year!
- The Benefits of Scheduling Your Heating System Tune-Up
- Harris Comfort at Your Summer Service
- Harris Service – Online and at Your Fingertips!

## Harris Service – Online and at Your Fingertips!

Harris Comfort customers know they can get emergency service from our technicians 24/7, and now they can get our other services 24/7 as well.

Our My Account online portal, easily accessed at [www.HarrisComfort.com](http://www.HarrisComfort.com), **not only gives you the option of paying your bills online, but also so much more.** You can **make a payment even if you have not registered for My Account**, but we don't understand why you wouldn't want to be able to:

- View your **account balance**
- **Enroll in a budget plan, price protection and/or service plan**
- **Request service** (please call if it is an emergency)
- **Request delivery** if you aren't on automatic delivery
- Participate in our **Loyalty Rewards Program**



Our Loyalty Rewards are really something special, if we do say so ourselves! You **earn Harris Comfort Points with every fuel delivery, service contract or other purchase** with us. Those **points can be used for Harris Comfort products and services or take your pick from thousands of items, from electronics to toys to apparel to houseware to gift cards!** Spend them on yourself, or get someone a special gift. It costs you nothing, and there is so much to gain!

Visit our website to find out more about the My Account portal and register, or call our office at (215) 968-7477 and our wonderful customer service representatives will be happy to answer your questions.